IBKRWEBINARS.COM





October 6, 2021

KraneShares

Hockey Stick Growth: Opportunities From The Electric Vehicle and New Transportation Technology Ecosystem

Anthony Sassine

CFA, Senior Investment Strategist KraneShares

Exchange and Industry Sponsored Webinars are presented by unaffiliated third parties. Interactive Brokers LLC is not responsible for the content of these presentations. You should review the contents of each presentation and make your own judgment as to whether the content is appropriate for you. Interactive Brokers LLC does not provide recommendations or advice. This presentation is not an advertisement or solicitation for new customers. It is intended only as an educational presentation.

IBKRWEBINARS.COM





Disclosure:

Options involve risk and are not suitable for all investors. For information on the uses and risks of options, you can obtain a copy of the Options Clearing Corporation risk disclosure document titled Characteristics and Risks of Standardized Options by calling (312) 542-6901.

Futures are not suitable for all investors. The amount you may lose may be greater than your initial investment. Before trading futures, please read the CFTC Risk Disclosure. For a copy visit interactive brokers.com.

Security futures involve a high degree of risk and are not suitable for all investors. The amount you may lose may be greater than your initial investment. Before trading security futures, please read the <u>Security Futures Risk Disclosure Statement</u>. For a copy visit Interactivebrokers.com.

There is a substantial risk of loss in foreign exchange trading. The settlement date of foreign exchange trades can vary due to time zone differences and bank holidays. When trading across foreign exchange markets, this may necessitate borrowing funds to settle foreign exchange trades. The interest rate on borrowed funds must be considered when computing the cost of trades across multiple markets.

The Order types available through Interactive Brokers LLC's Trader Workstation are designed to help you limit your loss and/or lock in a profit. Market conditions and other factors may affect execution. In general, orders guarantee a fill or guarantee a price, but not both. In extreme market conditions, an order may either be executed at a different price than anticipated or may not be filled in the marketplace.

There is a substantial risk of loss in trading futures and options. Past performance is not indicative of future results.

Any stock, options or futures symbols displayed are for illustrative purposes only and are not intended to portray recommendations.

- •IRS Circular 230 Notice: These statements are provided for information purposes only, are not intended to constitute tax advice which may be relied upon to avoid penalties under any federal, state, local or other tax statutes or regulations, and do not resolve any tax issues in your favor.
- •Interactive Brokers LLC is a member of NYSE FINRA SIPC





Sign up to our daily (or weekly)
note on China's capital markets
www.chinalastnight.com



Introduction to KraneShares

About KraneShares

Krane Funds Advisors, LLC is the investment manager for KraneShares ETFs. Our suite of China focused ETFs provides investors with solutions to capture China's importance as an essential element of a well-designed investment portfolio. We strive to provide innovative, first to market strategies that have been developed based on our strong partnerships and our deep knowledge of investing. We help investors stay current on global market trends and aim to provide meaningful diversification. Krane Funds Advisors, LLC, is a signatory of the United Nations-supported Principles for Responsible Investing (UN PRI). The firm is majority owned by China International Capital Corporation (CICC).





More than half of greenhouse gas emissions can be reduced/eliminated with electrification and renewables¹ Electricity, transportation, and manufacturing account for more than 50% of greenhouse gas emissions¹

The Climate Challenge Solution for a sustainable climate Greenhouse gas emissions by sector¹ in billions of tones of CO2-equivalent Electrification Industral Building, 5% Processes, 5%_ (Transportation, buildings, Industrials) Fugitive Emissions, 6% Land-Use Change and Electricity/Heat, Renewables Forestry, 6% 30% (solar, wind, biofuels, Hydrogen) Other, 8% Agriculture, 11 Transportation, Efficiency 16% (Solar components, batteries etc.) Manufacturing & Construction Sources of carbon emissions that can be improved through

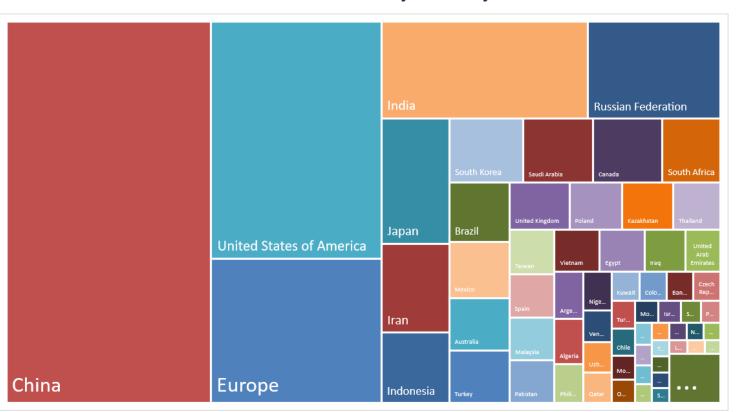
electrification and renewables



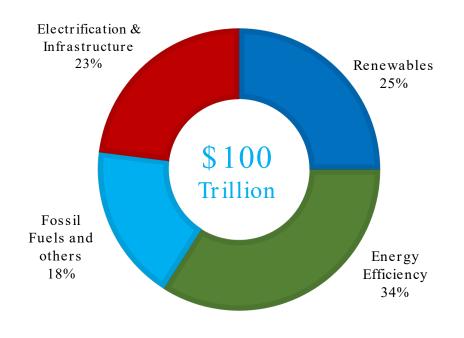
We believe high productivity comes with a burden.

A \$100 Trillion investment is needed to achieve an energy transformation

Carbon Emissions by Country



Investment needed for transformation (2020 - 2050)

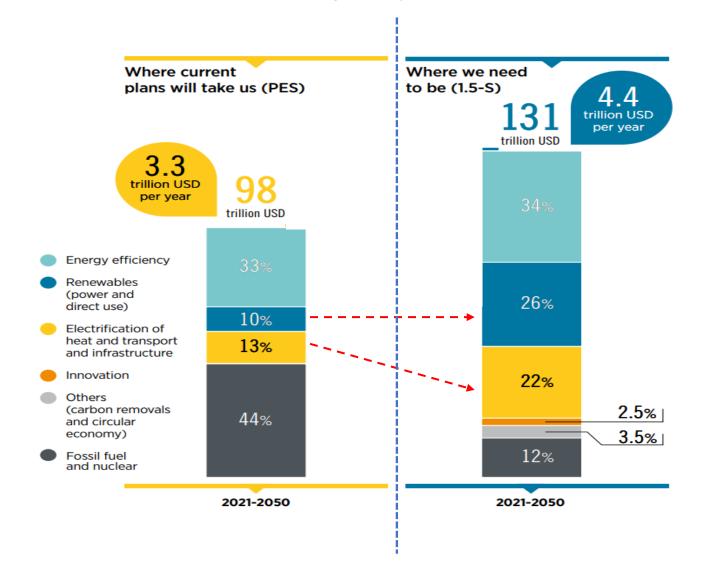




According to IRENA, current investment projections of \$100 trillion won't be enough \$131 trillion or an additional \$1.1 trillion per year will be needed to meet climate goals by 2050

The **Planned Energy Scenario (PES)** is the primary reference case for this study, providing a perspective on energy system developments based on governments' current energy plans and other planned targets and policies, including Nationally Determined Contributions (NDCs) under the Paris Agreement.

The 1.5°C Scenario (1.5-S) describes an energy transition pathway aligned with the 1.5°C climate ambition – that is, to limit global average temperature increase by the end of the present century to 1.5°C, relative to pre-industrial levels. It prioritises readily available technology solutions, which can be scaled up at the necessary pace for the 1.5°C goal.



Sources: IRENA. Data forecast as of June, 2021.

It takes a typical electric vehicle (EV) almost one year to achieve carbon-parity with a similar gaspowered vehicle.

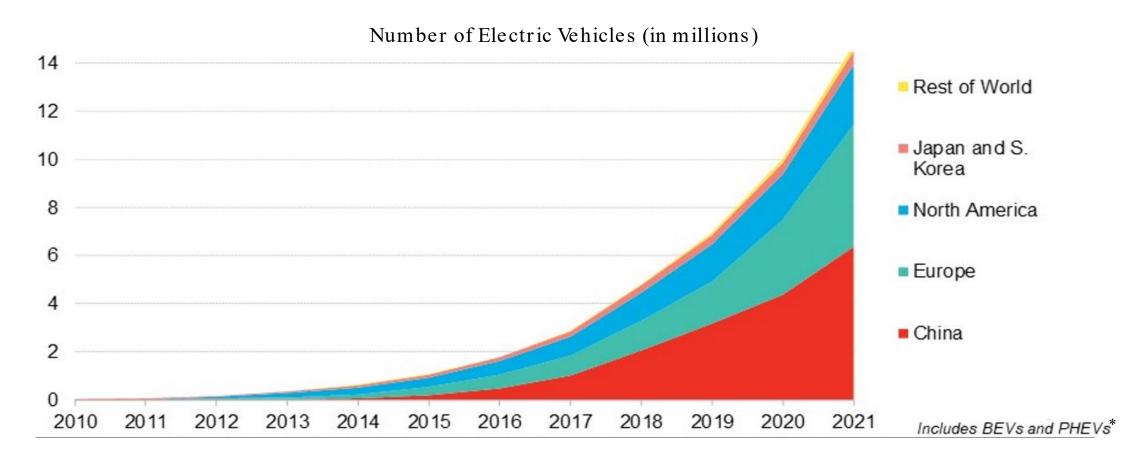
Lifetime CO2 emissions in million of grams – ICE* vs. EV



US mix represents a mixed source of energy generation and Hydro is carbon-free hydroelectricity

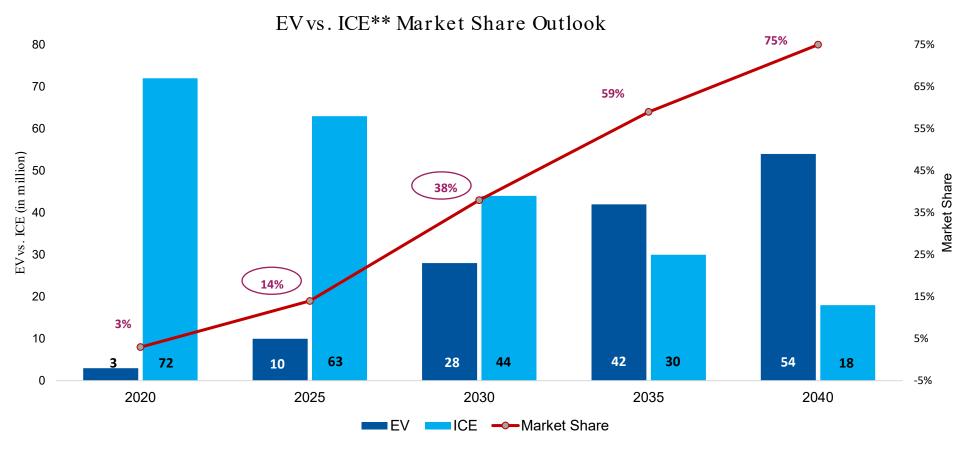


By the end of 2021, an estimated 14 million EVs will be on the road globally constituting \sim 2% of total cars China has the greatest number of cars, but Europe is catching up.



^{*} BEVs are Battery Electric Vehicles and PHEVs are Plug-in Hybrid Electric Vehicles

"Hockey stick" * growth projections for leading renewable and electrification industries

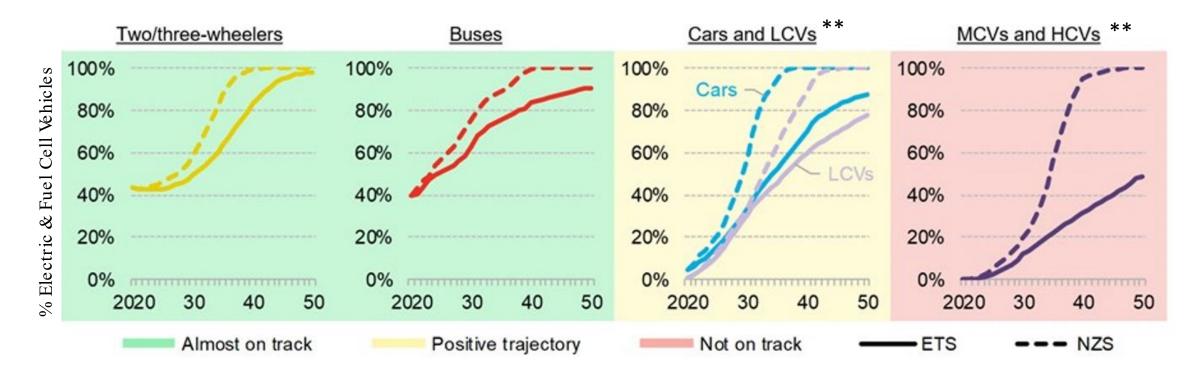


^{*&}quot;Hockey stick" growth refers to a growth trend that goes from flat to upward sloping, resembling the shape of a hockey stick.

^{**} EV is electric vehicles and ICE is Internal Combustion Engine



EV market share trajectory - current Economic Transition Scenario (ETS)* versus Net-Zero Scenario (NZS)*

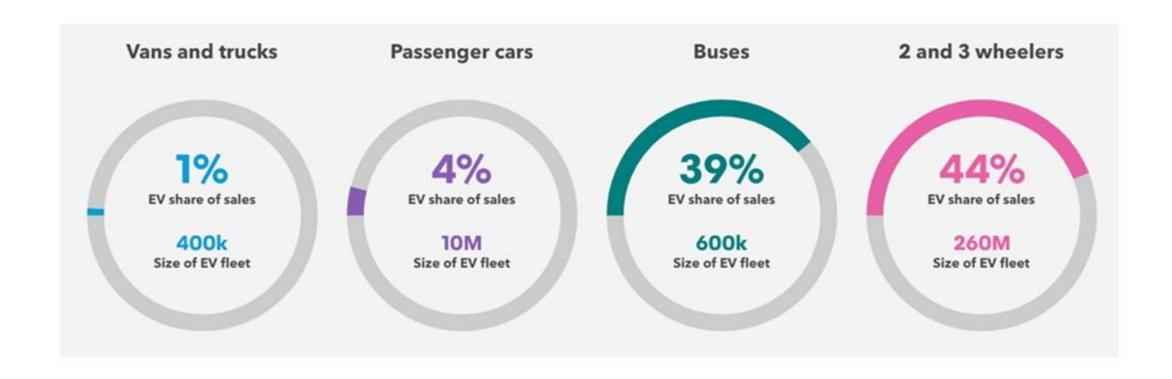


^{*}The economic transition scenario refers to the presumed trajectory of alternative energy vehicle adoption assuming no significant technological or policy changes, while the net-zero scenario assumes the achievement of net-zero emissions by year 2050.

^{**}LCVs, MCVs, HCVs are light-, medium-, and heavy-duty commercial vehicles. Zero-emission includes battery and fuel cell vehicles



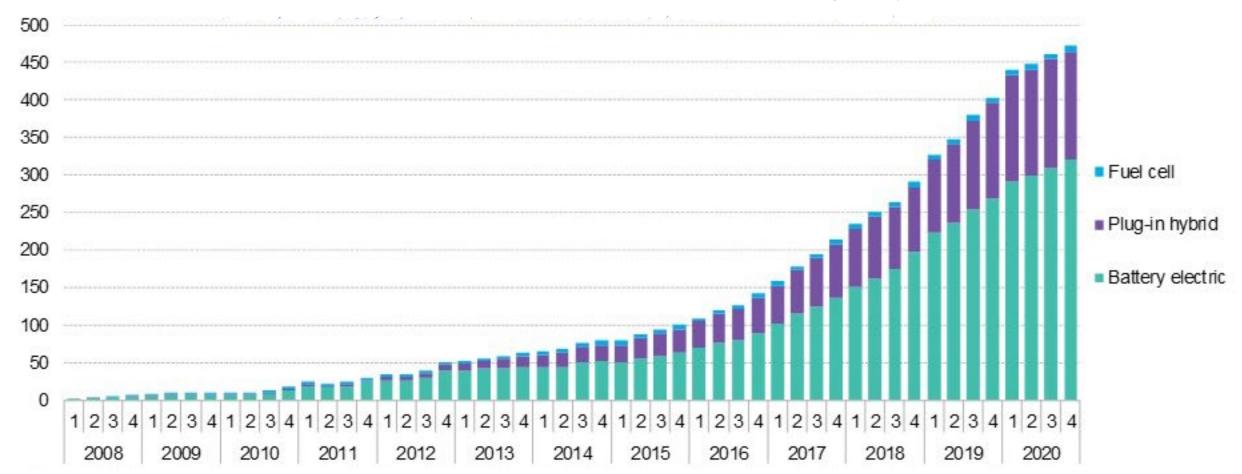
Electrification is not just about passenger cars – Electric Vehicle (EV) shares and fleet size by segment in 2020





Suppliers' adoption: There are now almost 500 different EV models available globally

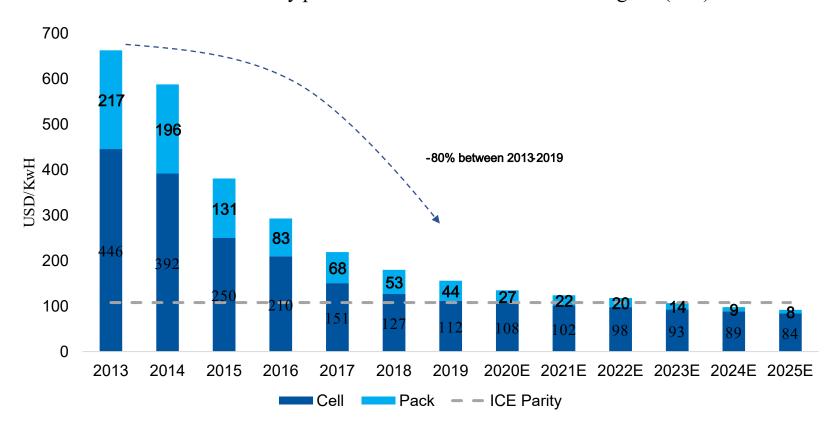
Number of EV and fuel cell vehicle models available globally





Energy storage cost declined by 80% between 2013 and 2019 driven by innovation ICE Parity is finally within reach

EVBattery price vs. Internal Combustion Engine (ICE)

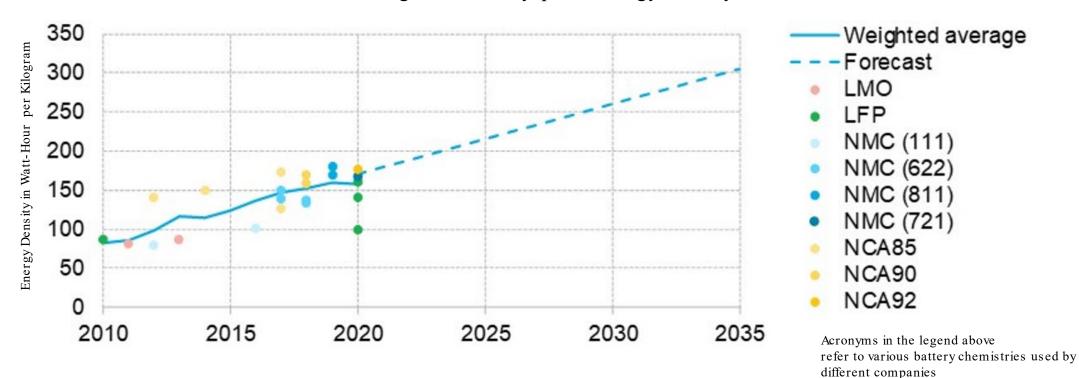


Sources: Macquarie. Data as of January 2021.



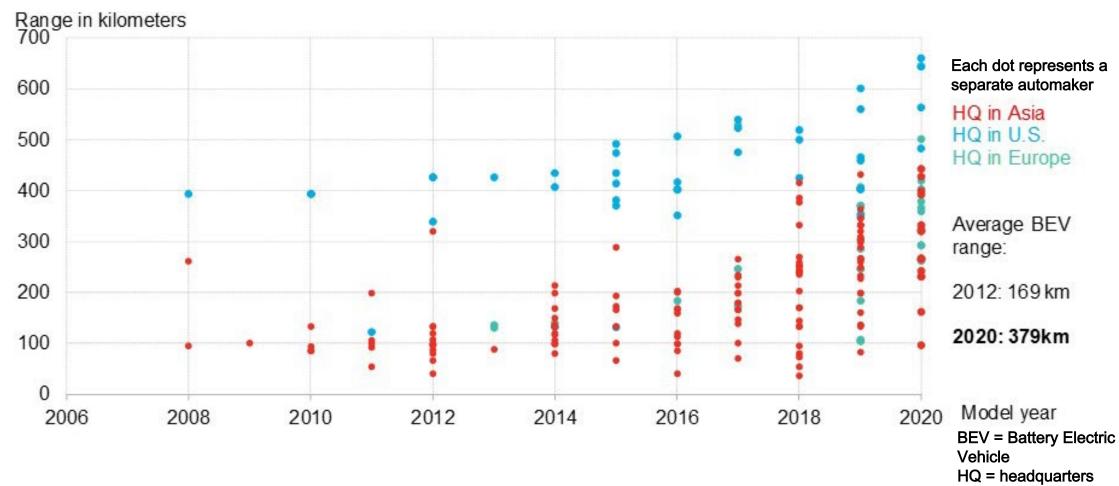
Energy cost reduction in the form of higher energy density

Historic and estimated changes to battery-pack energy density





Average Electric Vehicle range keeps rising





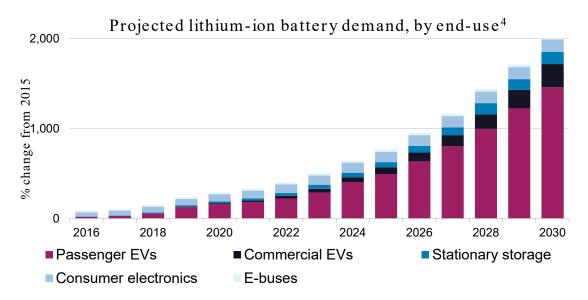
Batteries and Non-Ferrous Metals demand to increase sharply

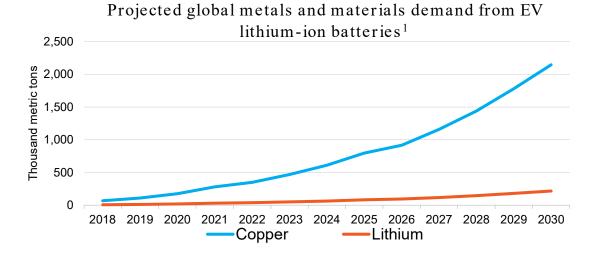
- Widespread adoption of electric vehicles may dramatically increase demand for lithium-ion batteries and non-ferrous metals such as lithium and copper.
- Global lithium-ion battery demand is projected to grow by 1,829% from 2015 to 2030.
- The revenue pool for lithium, an indispensable component of electric vehicle batteries, is expected to grow 450% from 2017 to 2025?
- Copper demand for electric cars may rise nine-fold from 2017 to 2027³



^{2.} Desjardins, Jeff. "The Massive Impact of EVs on Commodities in One Chart." Visual Capitalist. 15 September 2017.

4. Data from Bloomberg New Energy Finance as of 5/15/2019, retrieved 3/31/2021.



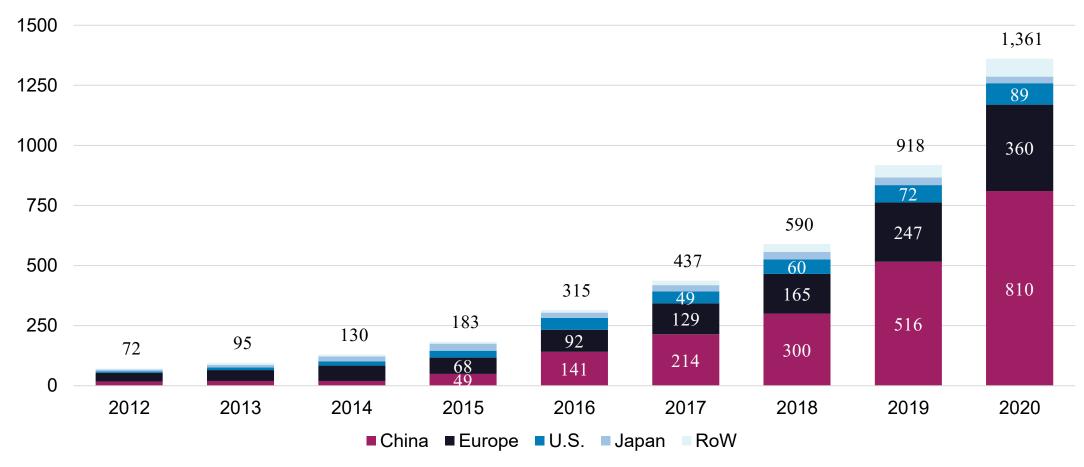


^{3.} Reuters. "Copper demand for electric cars to rise nine-fold by 2027: ICA" Reuters. 13 June 2017.



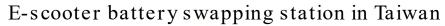
Charging infrastructure being built around the globe led by China

Cumulative installed public connectors by market (thousands)





New business models are also emerging







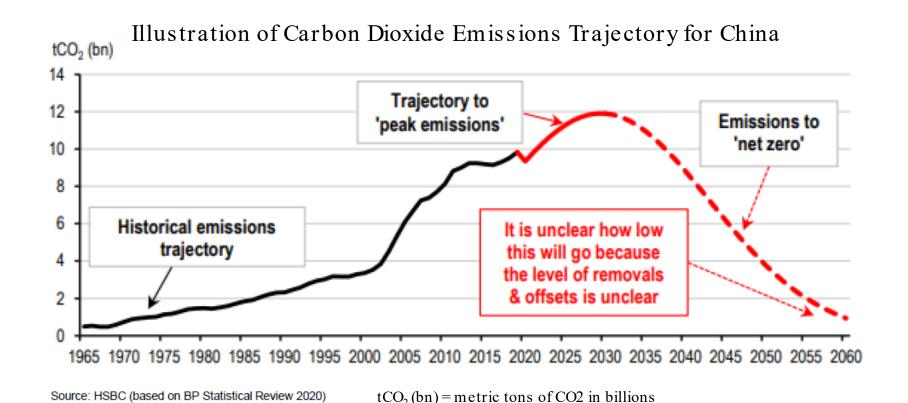
Nio swaps batteries in less than 3 minutes!



Sources: Nio. August 2021.

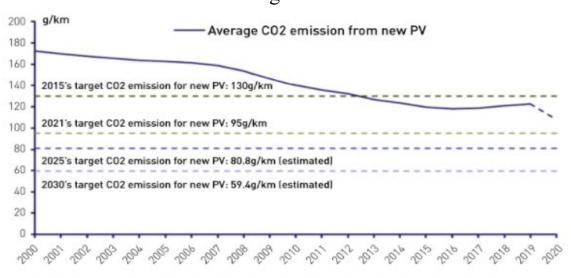
China's climate goal: Carbon neutrality by 2060

- China's 14th Five Year Plan reiterated the global of carbon neutrality by 2060 and announced a slew of environmental initiatives to meet this goal¹
- China aims to reach peak carbon by 2030¹



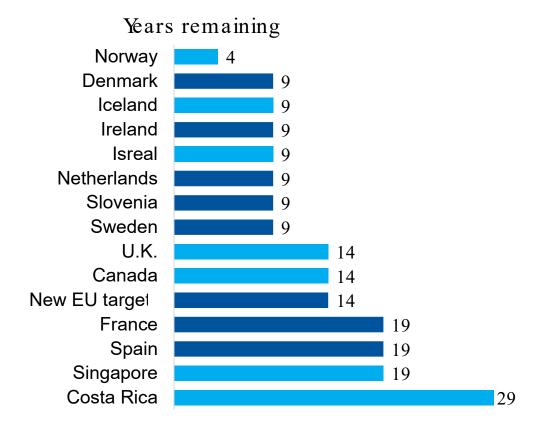
Government policies are helping industries fighting climate change expand China, EU, UK, Japan and South Korea have set 2050/2060 as target dates to be carbon neutral

Europe's average CO2 emission from new petroleum vehicles (PV) and mandatory emission targets



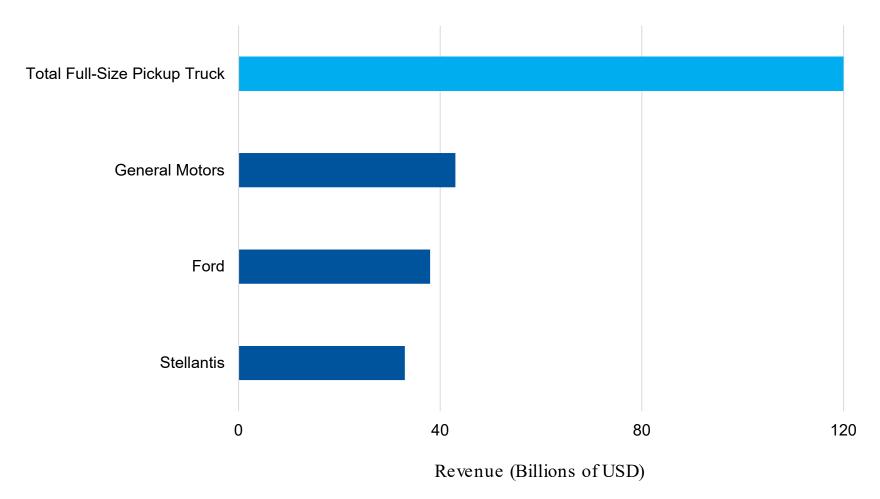
Note: Include the EU, UK, Norway, and Iceland. Source: CLSA, EEA, EU, Dataforce as of 12/31/2019.

Internal Combustion Engine (ICE) phase-out Plan



U.S policy should emerge soon – We love our SUVs and pickup trucks

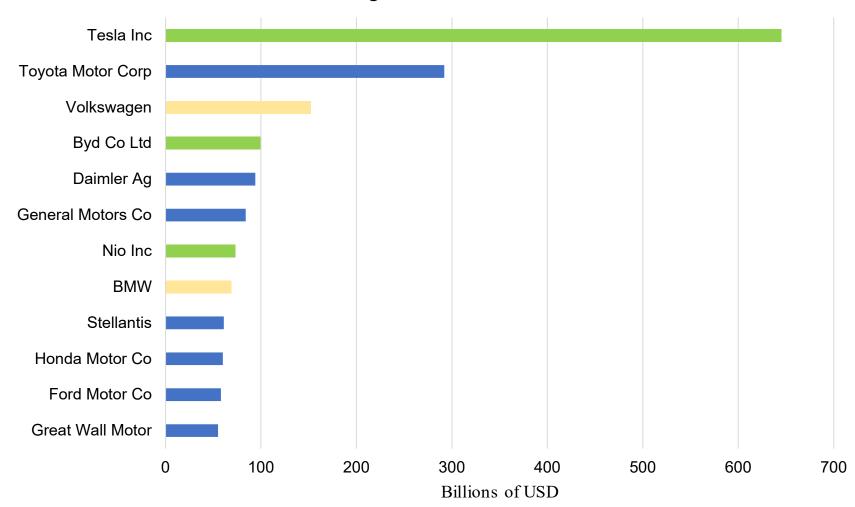
U.S. retail revenue at 1H21 run rate





Global Automakers by Market Cap

Largest Automakers



Bloomberg Electric Vehicles Index (BBEV, BBEVT, BBEVN)

 $\sim 11,000$

Companies in the Bloomberg Global Equity Index

BLOOMBERG INTELLIGENCE





300+ Analysts

~99

250+ Analysts, 17 Locations

Exclusions for low thematic scores, investability



~59

Bloomberg Electric Vehicles Index, modified market weighting (Top 8 names ranked by float market cap are capped at 5%, all others capped at 2.5%)





































Index Construction Process

Satisfies 40-Act Funds Rules:

- No single issuer weight > 25%
- Σ (issuer market cap > 5%_t) < 50%



Bloomberg Electric Vehicles Index – We believe we are entering an electrified, connected, and autonomous future.

		Definition
	Entire Vehicle & EV Component Manufacturers	Electric vehicles (EV) are vehicles which use one or more electric motors for propulsion.
-	Batteries & Hydrogen Fuel Cells	Adoption of electric vehicles and other new energy vehicles dramatically increases demand for lithium-ion batteries and hydrogen fuel cells.
	Vehicle Connectivity & Autonomous Capability	We hicle connectivity has three main characteristics: the presence of sensors, vehicle connectivity to networks, and the ability to rapidly compute incoming data. Autonomous vehicles, also called driverless cars or self-driving cars, are vehicles that can sense the environment and navigating without human input.
j	Charging	Electric vehicle adoption requires robust, widespread, and efficient charging stations and infrastructure.
	Raw Materials	Adoption of electric vehicles and other new energy vehicles may drive demand for raw materials such as lithium.

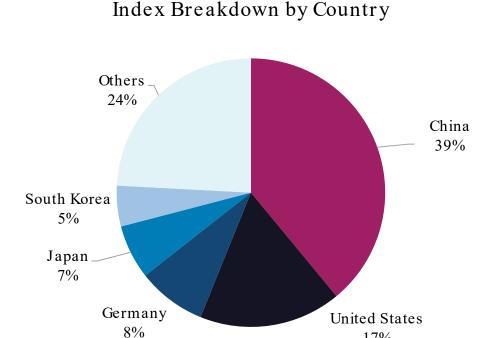


We believe the Bloomberg Electric Vehicles Index is the best representation of the EVecosystem, supported by research from Bloomberg Intelligence & BloombergNEF*

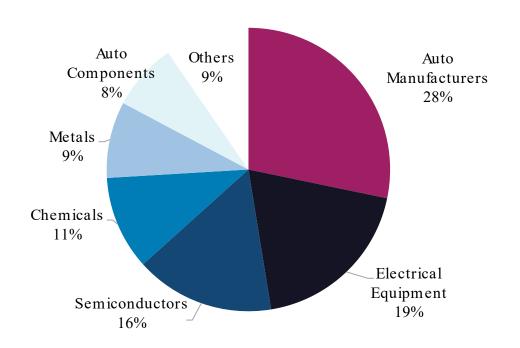
The index is diverse in geography and industry

- 1. Overweight to China, a bright spot for EV development
- 2. Only 28% of the index is comprised of automakers, reflecting the multi-faceted nature of EV development

17%



Index Breakdown by Industry



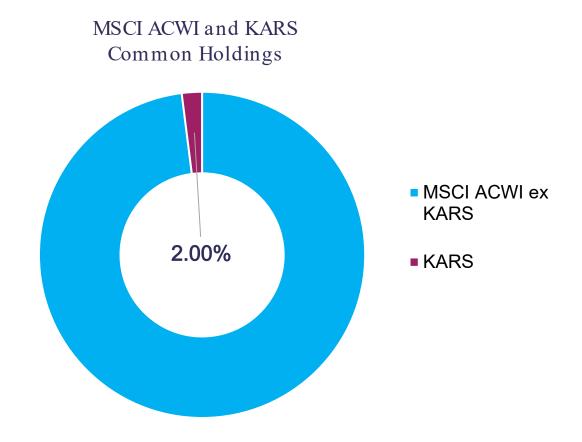
Data from Bloomberg as of 6/30/2021. Index constituents subject to change. Indices are unmanaged and do not include the effect of fees. One cannot invest directly in an index Diversification does not ensure a profit or guarantee against a loss.

^{*}Bloomberg New Energy Finance



A differentiated potential source of alpha

KARS constitutes less than 2% of the global equity index





Important Notes (continued)

Although Krane Funds Advisors LLC and its affiliates ("Krane") shall obtain data from sources that Krane considers reliable, all data contained herein is provided "as is" and Krane makes no representation or warranty of any kind, either express or implied, with respect to such data, the timeliness thereof, the results to be obtained by the use thereof or any other matter. Krane expressly disclaims any and all implied warranties, including without limitation, warranties of originality, accuracy, completeness, timeliness, non-infringement, merchantability and fitness for a particular purpose.

Forward-looking statements (including Krane's opinions, expectations, beliefs, plans, objectives, assumptions, or projections regarding future events or future results) contained in this presentation are based on a variety of estimates and assumptions by Krane. These statements generally are identified by words such as "believes," "expects," "predicts," "intends," "projects," "plans," "estimates," "aims," "foresees," "anticipates," "targets," "should," "likely," and similar expressions. These also include statements about the future, including what "will" happen, which reflect Krane's current beliefs. These estimates and assumptions are inherently uncertain and are subject to numerous business, industry, market, regulatory, geo-political, competitive, and financial risks that are outside of Krane's control. The inclusion of forward-looking statements herein should not be regarded as an indication that Krane considers forward-looking statements to be a reliable prediction of future events and forward-looking statements should not be relied upon as such. Neither Krane nor any of its representatives has made or makes any representation to any person regarding forward-looking statements and neither of them intends to update or otherwise revise such forward-looking statements to reflect circumstances existing after the date when made or to reflect the occurrence of future events, even in the event that any or all of the assumptions underlying such forward-looking statements are later shown to be in error. Any investment strategies discussed herein are as of the date of the writing of this presentation and may be changed, modified, or exited at any time without notice.

This material represents an assessment of the market environment at a specific point in time and is not intended to be a forecast of future events, or a guarantee of future results. This information should not be relied upon by the reader as research or investment advice regarding the funds or any stock in particular. (R_US_KS_SEI)



Thank you!

Questions? info@kraneshares.com

Sign up to receive our research at KraneShares.com

Sign up to receive our daily note on China's capital markets at www.chinalastnight.com



